

## **Workbook... Documenting your progress!**

Complete the following:

Section 2 / Part D - Product Description

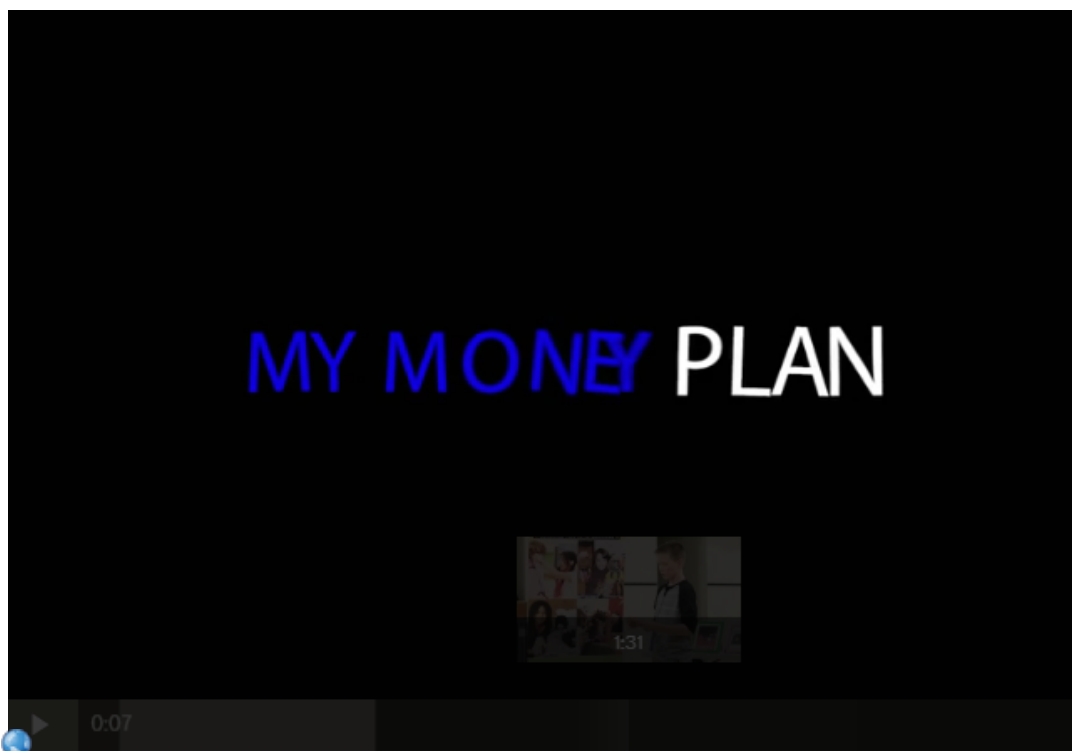
## **Business Operations...**

- outline steps in making you product.
- list of materials needed.
- tools and equipment needed.
- skills required...seek help from others.

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Complete the following:

Section 3 - Operations



## Money Plans...

- \* **Price** - selling amount for your product
- \* **Cost** - amount needed to make your product
- \* **Profit** - amount obtained after costs are paid
- \* **Unit** - one product made
- \* **Loan** - money used to make products AND  
needs to be repaid after sales
- \* **Break Even Point** - when sales equal costs