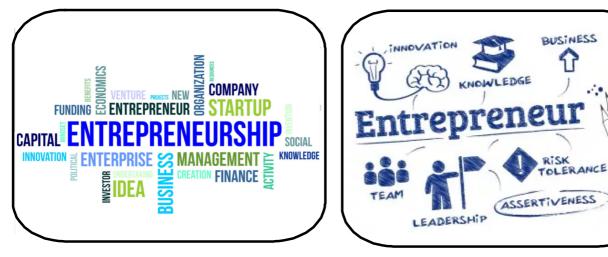
## Entrepreneurship 110



## What is Entrepreneurship???

The capacity and willingness to develop, organize and manage a business venture along with any of its risks in order to make a profit. The most obvious example of entrepreneurship is the starting of new businesses.

In economics, entrepreneurship combined with land, labor, natural resources and capital can produce profit. Entrepreneurial spirit is characterized by innovation and risk-taking, and is an essential part of a nation's ability to succeed in an ever changing and increasingly competitive global marketplace.



The BHS ICE Center is a program designed to focus on Innovation, Collaboration and Entrepreneurship. This course will complement the project based learning methodology used in the Coop (MAKE) 120. Students will be given independence and choice as they develop a product or service to solve a real world problem. Students will work through problems, collaborate with local mentors and develop their own business plans. Upon completion of their business plan, students will present their work at a showcase event. This event will involve community members, students, teachers, parents and locals businesses. The purpose of this event is to foster entrepreneurship and engage students with society in a meaningful way. A collaborative approach is a key to success. The BHS ICE Center will have support from various community partners – some of the key partners will be NBCC OASIS, Brilliant Labs, iHUB and a variety of local partnerships. We will leverage all of our partners to create an optimal learning environment for the BHS ICE Center.

| AWARENESS & ORIENTATION                                | IDEATION &<br>PROBLEM<br>DEFINITION              | RESEARCH &<br>DEVELOPMENT                        | MARKET<br>PLANNING &<br>LAUNCH    | SCALING UP & GROWTH                     |
|--|--|--|-----------------------------------|---|
| Know yourself,<br>others & team<br>building            | What do we<br>care about?                        | What ideas exist<br>that are similar<br>to ours? | Lean Canvas<br>Business Plan      | Long Term<br>Planning                   |
| Frontloading of<br>key concepts &<br>core curriculum   | What are the<br>problems around<br>us?           | What is special or<br>unique about our<br>ideas? | Pitching &<br>Sales<br>Validation | Project Analysis                        |
| Get to know your<br>community and<br>its opportunities | What are<br>possible<br>solutions?               | What are the<br>obstacles to our<br>ideas?       | Test Marketing<br>& Branding      | Growth<br>Planning & Risk<br>Assessment |
| Get to know<br>your<br>opportunities                   | What ventures<br>could improve our<br>community? | Field research                                   | Financial<br>Planning             | Mentor<br>Debrief &<br>Analysis         |
| Personal goal<br>setting and<br>project design         | How could<br>ventures relate<br>to my future?    | Manufacturing<br>& Product<br>Development        | Exploring<br>Growth<br>Potential  | Summative<br>Assessment of<br>Project   |



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